

勝品電通 (6556) Topview Optronics Corp.

2022年第二季營運簡報

Investor Conference : 2022 Q2 Results

2022年8月23日 Aug 23, 2022

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吳聲芳 財會主管

Sinfon Wu Financial & Accounting Officer

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Safe Harbor Notice

- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

一、2022年第二季財務結果及業務摘要

2Q22 Financial Results and Business Summary

合併綜合損益表摘要 (Quarterly)

Consolidated Statement of Comprehensive Income (Quarterly)

單位：新台幣仟元

Unit: NT\$ Thousand

	2022 Q2		2021 Q2		YoY		2022 Q1		QoQ	
	amt	g%	amt	g%	amt	g%	amt	g%	amt	g%
銷貨淨額 Net Sales	536,549	100%	477,835	100%	58,714	+12%	563,163	100%	(26,614)	-5%
營業成本 Cost of Goods Sold	(380,545)		(357,545)		(23,000)	+6%	(410,364)		29,819	-7%
營業毛利 Gross Margin	156,004	29%	120,290	25%	35,714	+4 ppts	152,799	27%	3,205	+2 ppts
營業費用 Operating Expenses	(88,771)	-17%	(81,919)	-17%	(6,852)	+8%	(93,685)	-17%	4,914	-5%
營業淨利 Operating Income	67,233	12%	38,371	8%	28,862	+4 ppts	59,114	10%	8,119	+2 ppts
營業外收入及支出 Net non-operating Income	14,723		(2,601)		17,324	-666%	8,819		5,904	+67%
稅前純益 Profit (Loss) before Tax	81,956	15%	35,770	7%	46,186	+129%	67,933	12%	14,023	+21%
稅後純益 Net Income	65,306	12%	29,286	6%	36,020	+6 ppts	54,640	10%	10,666	+2 ppts
歸屬於母公司本期淨利(損) Net Income attributable to Topview	64,644	12%	29,456	6%	35,188	+119%	53,264	10%	11,380	+21%
基本每股盈餘(元) EPS (NT\$)(a)	2.25		1.02		1.23	+121%	1.85		0.40	+22%

(a)基本每股盈餘以加權平均流通在外股數計算 (28,750仟股)

EPS was calculated based on total weighted-averaged outstanding shares (28,750 thousand shares)

合併綜合損益表摘要 (YTD)

Consolidated Statement of Comprehensive Income (YTD)

單位：新台幣仟元

Unit：NT\$ Thousand

	2022 Q1~Q2		2021 Q1~Q2		YTD YoY	
					amt	g%
銷貨淨額 Net Sales	1,099,712	100%	929,666	100%	170,046	+18%
營業成本 Cost of Goods Sold	(790,909)		(710,202)		(80,707)	+11%
營業毛利 Gross Margin	308,803	28%	219,464	24%	89,339	+4 ppts
營業費用 Operating Expenses	(182,456)	-16%	(156,944)	-17%	(25,512)	+16%
營業淨利 Operating Income	126,347	12%	62,520	7%	63,827	+5 ppts
營業外收入及支出 Net non-operating Income	23,542		(2,809)		26,351	-938%
稅前純益 Profit (Loss) before Tax	149,889	14%	59,711	6%	90,178	+151%
稅後純益 Net Income	119,946	11%	48,112	5%	71,834	+6 ppts
歸屬於母公司本期淨利(損) Net Income attributable to Topview	117,908	11%	47,863	5%	70,045	+146%
基本每股盈餘(元) EPS (NT\$(a))	4.10		1.66		2.44	+147%

(a)基本每股盈餘以加權平均流通在外股數計算 (28,750仟股)

EPS was calculated based on total weighted-averaged outstanding shares (28,750 thousand shares)

合併資產負債表摘要

Consolidated Balance Sheet Highlights

單位：新台幣仟元

Unit : NT\$ Thousand

	2022.06.30		2022.03.31		QoQ		2021.06.30		YoY	
					amt	g%			amt	g%
現金及約當現金 Cash and Equivalents	189,041	8%	105,192	5%	83,849	80%	316,256	15%	(127,215)	-40%
應收帳款 Accounts Receivable	623,757	27%	684,812	30%	(61,055)	-9%	478,614	22%	145,143	30%
存貨 Inventory	551,224	24%	575,710	25%	(24,486)	-4%	386,123	18%	165,101	43%
不動產、廠房及設備 Property, Plant and Equipment	777,574	34%	784,410	34%	(6,836)	-1%	786,512	36%	(8,938)	-1%
資產總計 Total Assests	2,314,965	100%	2,321,266	100%	(6,301)	0%	2,154,972	100%	159,993	7%
流動負債 Current Liabilities	965,991	42%	1,031,238	45%	(65,247)	-6%	845,442	39%	120,549	14%
非流動負債 Non-current Liabilities	186,920	8%	194,259	8%	(7,339)	-4%	201,773	10%	(14,853)	-7%
權益總計 Equity	1,162,054	50%	1,095,769	47%	66,285	6%	1,107,757	51%	54,297	5%

每股淨值(元)
Net Worth/Share(NT\$)

39.94

37.68

38.21

每股淨值以流通在外股數計算(千股)
Net worth per share was calculated based on total
outstanding shares (thousand shares)

28,750

28,750

28,750

重要財務指標

Key Financial Ratios

	2022.06.30	2022.03.31	QoQ	2021.06.30	YoY
應收帳款週轉天數 AR Turnover (Days)	96	99	-3	82	+14
存貨週轉天數 Inventory Turnover (Days)	126	124	+2	80	+46
應付帳款週轉天數 AP Turnover (Days)	93	97	-4	94	-1
營運資金週轉天數 Cash Conversion Cycle (Days)	129	126	+3	68	+61
流動比率 Current ratio	144%	135%	+9 ppts	145%	-1 ppts
金融負債比率 Fin.Debt(a) /Total Assets	20%	20%	+0 ppts	19%	+1 ppts

(a)金融負債包含長短期借款

Fin.debt included long term and short term financial debts

二、營運概況與未來展望

Business Update and Outlook

短期發展計畫

Short-Term Plans

1. 供應面 Supply Chain :

優化營運降低半導體供貨期長短差異、原物料價格波動、運輸吃緊、人力短缺及通貨膨脹等因素的衝擊

Optimize operation efficiency to reduce the impact caused by dramatic difference lead time of semiconductor components, price fluctuations of material, transportation constrains, human resource shortages and inflation.

2. 市場面 Market :

提升業務運作效率因應美國國防授權法案與貿易調整協助計畫所帶來的市場影響

Strengthen the business process to adapt the new market made form NDAA and TAA.

3. 技術創新面 Technological Innovation :

智慧存取與人工智慧視覺領域發展

Development of access control and artificial intelligent vision.

長期發展計畫

Long-Term Plans

1. 持續觀察歐美市場需求，提供靈活、全面的解決方案

Continue to monitor the market trend in European and American then respond with flexible and comprehensive solutions.

2. 人力布局與提升計畫

Establish sustainable human resource and Individual development plan.

三、線上提問

Q & A



***Thank You
for Your Attention***